

## Message Text

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ACTION EUR-25

INFO OCT-01 ADP-00 CIAE-00 PM-09 INR-10 L-03 NEA-10

NSAE-00 PA-03 RSC-01 PRS-01 GAC-01 USIA-12 TRSE-00

MBFR-03 SAJ-01 EB-11 COME-00 ACDA-19 MC-02 IO-12

OMB-01 RSR-01 /126 W

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C O N F I D E N T I A L USNATO 2304

E. O. 11652: GDS

TAGS: MCAP, MASS, NATO, NL

SUBJECT: NATO STUDY ON STANDARDIZATION AND SPECIALIZATION OF  
DEFENSE ROLES

REF: THE HAGUE 2098 (NOTAL); STATE 84484 (NOTAL)

SUMMARY. AD-70 REPORT BEING TABLED FOR DPC MINISTERS DOES NOT REFER TO MONETARY ANNUAL BILLION DOLLAR LOSS BY NATO DUE TO LACK OF STANDARDIZATION AND DUPLICATION OF ARMS AND RESEARCH PROJECTS, ALTHOUGH FIGURE SHOWS IN ONE BACK- UP PAPER ( AC/281-REPORT(73)14( REVISED)) NOT BEING FORWARDED TO MINISTERS. HOWEVER AD-70 REPORT RECOMMENDS BACK- UP REPORTS FOR DETAILED STUDY BY ALL NATO AND NATIONAL AUTHORITIES CONCERNED WITH DEFENSE PLANNING. AD-70 REPORT EMPHASIZES NEED FOR MORE STANDARDIZATION AND COOPERATION IN ARMAMENTS AND DRAFT REPORT ON MINISTERIAL GUIDANCE FOR FORCE PLANNING EMPHASIZES OPPORTUNITIES FOR IMPROVED DEFENSE THROUGH RATIONALIZATION AND SPECIALIZATION. NEITHER REPORT SHOULD BE TAKEN AS BASIS FOR REDUCED EFFORT TOWARDS EARLY FORCE IMPROVEMENTS; COOPERATION, STANDARDIZATION, RATIONALIZATION AND SPECIALIZATION ARE LONG- TERM PROJECTS TO BE CARRIED OUT AS  
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CONDITIONS PERMIT. END SUMMARY.

1. FIGURE OF NATO LOSS OF BILLION DOLLARS ANNUALLY THROUGH LACK OF STANDARDIZATION AND THROUGH DUPLICATION OF ARMS AND RESEARCH

PROJECTS WAS GIVEN BY NATO OFFICIAL AT A PRESS LUNCHEON AT NATO HEADQUARTERS LAST WEEK. BASIS FOR STATEMENT APPEARS TO HAVE BEEN STATEMENT IN AN INPUT REPORT ( AC/281- REPORT(73)14( REVISED)) TO THE AD-70 REPORT TO DPC MINISTERS NOW BEING PREPARED FOR JUNE 7, THAT " THE US NATIONAL ARMAMENTS DIRECTOR HAS ESTIMATED THAT OVER A BILLION DOLLARS IS LOST EACH YEAR IN NATO BECAUSE OF NATIONAL PREOCCUPATION WITH THE INVIOAIBILITY OF IN- COUNTRY PROGRAMS." WHILE THIS IS AN INPUT REPORT THE AD-70 REPORT TO MINISTERS WILL DIRECT ATTENTION TO THE INPUT REPORTS AND RECOMMEND THEM FOR DETAILED STUDY BY ALL NATO AND NATIONAL AUTHORITIES CONCERNED WITH DEFENSE PLANNING.

2. AD-70 DRAFT REPORT, HOWEVER, LAYS CONSIDERABLE STRESS ON NEED FOR GREATER NATO COOPERATION IN ARMAMENTS RESEARCH, DEVELOPMENT AND PRODUCTION. IT IDENTIFIES THIS FIELD AS AN AREA IN WHICH, APART FROM A SIGNIFICANT PROGRAM OF INFORMATION EXCHANGE AND A FEW PROJECTS FOR COOPERATION, RESULTS HAVE NOT BEEN IMPRESSIVE.

3. DRAFT MINISTERIAL GUIDANCE FOR FORCE PLANNING ( DRC/ WP(73)4), IN ITS CURRENT REVISION ( SEPTEL) PLACES CONSIDERABLE EMPHASIS ALSO ON RATIONALIZATION AND SPECIALIZATION AS WAYS OF IMPROVING NATO DEFENSE. THIS WAS AREA OF SPECIAL EMPHASIS IN US INSTRUCTIONS ON DRAFT MINISTERIAL GUIDANCE ( PARA 3 E, STATE 84484).

4. BOTH APPROACHES, THAT OF COOPERATION IN ARMAMENTS ACTIVITIES AND THAT OF RATIONALIZATION AND SPECIALIZATION IN FORCE STRUCTURE, ARE INTENDED TO HELP IMPROVE NATO DEFENSE AND NOT INTENDED TO GIVE AN OCCASION FOR LESSENING OF EFFORT. NEITHER PRINCIPLE IS TO BE APPLIED BLINDLY OR WITHOUT REGARD TO CIRCUMSTANCES. IN DRC MEETING OF 7 MAY, GREECE, FOR EXAMPLE, ATTEMPTED TO HAVE ALL REFERENCE TO RATIONALIZATION AND SPECIALIZATION DELETED FROM THE DRAFT MINISTERIAL GUIDANCE FOR FORCE PLANNING, APPARENTLY IN THE FEAR THAT GREECE WOULD BE PUT AT A DISADVANTAGE IN BILATERAL PROBLEMS THROUGH THIS PROCESS. HOWEVER DRC AGREED ON LANGUAGE INDICATING THAT THESE PRINCIPLES NEED TO BE APPLIED " AS FEASIBLE".

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5. WITH REGARD TO DUTCH FORCES, IN USNATO VIEW, ESSENTIAL POINTS TO BE STRESSED IN DISCUSSION OF DEFENSE EFFORT AND ROLES ARE ( A) NEED FOR IMPROVED DEFENSE EFFORT, ( B) NEED FOR CLOSE CONTACT WITH MAJOR NATO COMMANDERS IN THE FORMULATION OF NATIONAL FORCE PLANS ALONG LINES OF NATO FORCE GOALS, AND ( C) NEED FOR CONSULTATION IN NATO IN EVENT OF MAJOR CHANGE IN NATIONAL PLANS. AD-70 REPORT AND MINISTERIAL GUIDANCE WILL, UNLESS RADICALLY CHANGED, SUPPORT AND ENCOURAGE GREATER COOPERATION IN ARMAMENTS, INCLUDING STANDARDIZATION, AND APPLICATION OF RATIONALIZATION AND SPECIALIZATION AS FEASIBLE, BUT DECISIONS AND RESULTS WOULD BE SLOW IN ARRIVING; IN THE MEANTIME, IMPROVEMENTS IN NATO DEFENSE NEED TO BE CONTINUED.

6. ON QUESTION OF EUROPEAN COOPERATION IN ARMAMENTS AS OPPOSED TO BROADER CONCEPT OF NATO COOPERATION, WE RECOGNIZE DANGER OF RESTRICTED APPROACH BUT WOULD EXPECT THAT TO THE EXTENT THAT THE U. S. MAKES ITS ARMAMENTS OR RELATED LICENSES AVAILABLE AT A COMPETITIVE PRICE, US FIRMS WILL NOT BE RULED OUT. DANGER APPEARS TO BE PARTICULARLY IN LONG- TERM IN EVENT OF EUROGROUP SUCCESS IN STANDARDICATION, IF US INDUSTRY FAILS TO RESPOND TO EUROPEAN NEEDS. AT PRESENT WE SEE LITTLE IMPACT OF EUROGROUP ON US SALE OF DEFENSE EQUIPMENT IN EUROPE.

7. ON QUESTION OF ARMAMENTS RESEARCH AND DEVELOPMENT DUPLICATION IN NATO, DUPLICATION LIES ESSENTIALLY AMONG US, FRG, FRANCE AND UK; NETHERLANDS CARRIES ON LITTLE R& D. IT SHOULD BE RECNOGIZED THAT LACK OF STANDARDIZATION, WHICH IS ONE RESULT OF DUPLICATORY DEVELOPMENT, LEADS TO DIFFICULTIES IN CROSS- SERVICING WITH RESULTANT LOSS IN EFFECTIVENESS OR REDUCTION IN FLEXIBILITY.

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